# MOODY'S INVESTORS SERVICE

# **CREDIT OPINION**

17 March 2023

# Update

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#### RATINGS

#### Oldenburgische Landesbank AG

Domicile	Oldenburg, Germany
Long Term CRR	Baa1
Туре	LT Counterparty Risk Rating - Fgn Curr
Outlook	Not Assigned
Long Term Debt	Baa2
Туре	Senior Unsecured - Dom Curr
Outlook	Positive
Long Term Deposit	Baa2
Туре	LT Bank Deposits - Fgn Curr
Outlook	Positive

Please see the <u>ratings section</u> at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

#### Contacts

Bernhard Held, CFA	+49.69.70730.973
VP-Sr Credit Officer	
bernhard.held@moodys.	.com

Alexander Hendricks, +49.69.70730.779 CFA Associate Managing Director

alexander.hendricks@moodys.com

Carola Schuler +49.69.70730.766 MD-Banking

carola.schuler@moodys.com

» Contacts continued on last page

# Oldenburgische Landesbank AG

Update following assignment of ESG scores and programme ratings

# **Summary**

<u>Oldenburgische Landesbank AG</u>'s (OLB) Baa2 (positive) deposit and senior unsecured debt ratings reflect the bank's baa3 Baseline Credit Assessment (BCA) and one notch of uplift from our Advanced Loss Given Failure (LGF) analysis, which incorporates the relative loss severity of a liability class. OLB's ratings do not benefit from a government support uplift because of its small size in the context of the German banking sector.

OLB's baa3 BCA reflects our expectation of a measured increase in OLB's currently low problem loans, that OLB will be able to absorb through continued sound capitalisation and improving pre-provision income. OLB's financial results will benefit from risk-return conscious lending and extensive cost reduction measures initiated in recent years. In addition, OLB's financial profile benefits from a sound funding and liquidity profile supported by its strong access to retail deposits and compliance with regulatory minimum requirements for funding and liquidity, despite tight management of its liquid resources.

#### Exhibit 1 Rating Scorecard - Key financial ratios



Source: Moody's Investors Service

# **Credit strengths**

- » Low dependence on wholesale funding as a result of its strong access to retail deposits
- » Moderate problem loan ratio as a result of the bank's clear focus on the domestic market
- » A developing track record of improving profitability amid a difficult operating environment

# **Credit challenges**

- » OLB is exposed to concentration risks as a result of its asset-based finance-focused business model.
- » Rising capital requirements reduce the bank's solid capital buffers.
- » Tightly managed liquidity buffers are well-shielded against value deterioration and correspond to low funding risks

# Outlook

The positive rating outlook reflects the strengthening of OLB's pre-provision income generation capacity, and the supportive effects of the acquisition of Degussa Bank AG on the bank's funding and liquidity base, which may result in a one-notch upgrade.

# Factors that could lead to an upgrade

- » We could upgrade OLB's Baa2 long-term deposit and issuer ratings in case of an upgrade of its baa3 BCA or following an increase in the stock of bail-in-able liabilities.
- » A BCA upgrade could result if the bank sustainably improved its standalone intrinsic strength by maintaining its achieved solvency, which is principally subject to keeping sound levels of capitalization, and to the extension of a track record of profit generation without incurring significant renewed asset risks, overseen by a stable management team.

# Factors that could lead to a downgrade

- » We could downgrade OLB's Baa2 long-term deposit and issuer ratings if the bank's BCA is downgraded or if the bank does not replace maturing junior senior unsecured liabilities by other unsecured liabilities to the extent currently expected by us because this could lead to a less favourable outcome under our Advanced LGF analysis.
- » OLB's BCA could be downgraded following a pronounced negative deviation of OLB's future financial performance from the solvency and liquidity metrics that we currently expect, for instance if the integration of Degussa Bank proves to be disruptive to OLB's financial profile. Alternatively, a BCA downgrade could result from continued high turnover in OLB's management team in case we conclude this is indicative of a lack of a coherent strategic direction or of weak governance at OLB.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

# **Key indicators**

#### Exhibit 2

#### Oldenburgische Landesbank AG (Consolidated Financials) [1]

	09-22 <sup>2</sup>	12-21 <sup>3</sup>	12-20 <sup>3</sup>	12-19 <sup>3</sup>	12-18 <sup>3</sup>	CAGR/Avg.4
Total Assets (EUR Billion)	24.7	23.1	20.1	19.2	19.1	
Total Assets (USD Billion)	24.2	26.2	24.6	21.6	21.8	
Tangible Common Equity (EUR Billion)	1.4	1.2	1.1	1.1	1.0	
Tangible Common Equity (USD Billion)	1.3	1.4	1.4	1.3	1.2	
Problem Loans / Gross Loans (%)	1.4	1.9	2.7	2.5	2.7	2.2 <sup>5</sup>
Tangible Common Equity / Risk Weighted Assets (%)	14.2	12.6	13.3	12.7	11.9	12.9 <sup>6</sup>
Problem Loans / (Tangible Common Equity + Loan Loss Reserve) (%)	16.9	23.8	32.0	30.2	32.0	27.0 <sup>5</sup>
Net Interest Margin (%)	1.7	1.7	1.7	1.6	1.8	1.75
PPI / Average RWA (%)	2.8	2.1	1.7	1.2	1.4	1.8 <sup>6</sup>
Net Income / Tangible Assets (%)	0.7	0.5	0.3	0.3	0.2	0.45
Cost / Income Ratio (%)	50.0	62.8	67.4	75.0	77.1	66.5 <sup>5</sup>
Market Funds / Tangible Banking Assets (%)	29.7	30.7	27.0	25.6	29.9	28.6 <sup>5</sup>
Liquid Banking Assets / Tangible Banking Assets (%)	24.7	23.0	19.5	15.5	24.7	21.5 <sup>5</sup>
Gross Loans / Due to Customers (%)	122.3	121.5	120.7	120.2	124.5	121.8 <sup>5</sup>

[1] All figures and ratios are adjusted using Moody's standard adjustments. [2] Basel III - fully loaded or transitional phase-in; IFRS. [3] Basel III; LOCAL GAAP. [4] May include rounding differences because of the scale of reported amounts. [5] Simple average of periods for the latest accounting regime. [6] Simple average of Basel III periods. *Sources: Moody's Investors Service and company filings* 

# Profile

Oldenburgische Landesbank AG (OLB) is a universal bank in Germany's north-western Weser-Ems region in Lower Saxony with niche expertise in specialised lending markets.

On 14 September 2022, OLB announced its acquisition of German mortgage lender and worksite bank Degussa Bank AG (Degussa Bank) for a €220 million cash consideration. Upon the closing of this transaction around half-year 2023, OLB expects to merge with Degussa Bank. With Degussa Bank, OLB will service close to one million retail and corporate customers, up around 50% from its current standalone operations. As of December 2022, OLB had around 1,275 full-time equivalent employees, down from 1,648 as of year-end 2021. Its network of 53 branches as of December 2022 (December 2021: 40) caters primarily to regional retail and small and medium-sized enterprise (SME) banking activities. The bank has five offices in major cities of Germany, which complement the Oldenburg-based headquarters in sourcing corporate and specialised lending opportunities on a national scale.

In 2018, OLB, which was founded in 1869, had merged with Bremer Kreditbank AG (BKB) and Bankhaus Neelmeyer AG (BHN), and maintained the OLB and Bankhaus Neelmeyer brands. As of year-end 2019, the bank completed its merger with the smaller Wuestenrot Bank AG Pfandbriefbank (WBP).

The bank's operations are split into two segments, Private and Business Customers (with subdivisions Private Customers, SME Customers, and Private Banking and Wealth Management), and Corporate and Diversified Lending.

In February 2023, OLB announced the extension of contracts of the bank's CEO and CFO until end of 2026 and September 2026, respectively, a measure that signals the supervisory board's intent to strengthen the bank's limited track record of management continuity. As a preparatory measure for a potential public stock listing, the bank started to report its financials under International Financial Reporting Standards (IFRS) as of June 2022, in addition to its current local GAAP (HGB) reporting.

# Weighted macro profile of Strong +

OLB has a clear focus on the German market and, therefore, we assign the bank a weighted macro profile of Strong +, which is in line with the Strong + macro profile of Germany.

# **Detailed credit considerations**

# Measured non-retail asset growth will help OLB maintain problem loans at a low level

OLB's ba1 Asset Risk score is five notches below the a2 initial score. Our assessment of OLB's Asset Risk score incorporates its strong German market concentration within the retail and SME business, the bank's growing exposure to more cyclically sensitive asset-based lending activities, and our expectation that problem loans across the German banking industry will increase moderately in 2023.

Through the announced acquisition of Degussa Bank, OLB will mainly add residential mortgage loans to its portfolio, together with some consumer and multifamily housing loans. The acquisition will provide some geographical diversification, also in terms of branch network footprint, to OLB's regionally concentrated retail and SME lending book. OLB aims for a balanced mix between its retail and SME lending exposures, and its corporate and diversified lending activities. Organic growth of OLB's residential mortgage loan book will be more difficult to achieve after a pronounced increase in German mortgage lending rates and significant weakening in housing affordability for German households. In 2022, OLB announced an expansion of its mortgage lending options with its entry into the Dutch market via a platform partnership.

In view of the difficult economic environment, we expect OLB's corporate and diversified lending activities to expose the bank to higher problem loans, particularly in 2023, when we forecast Germany's economy will be stagnating. In underwriting loans in this segment, OLB benefits from the in-house specialist expertise of, for example, its commercial real estate lending and acquisition finance teams, which maintained sound credit costs even in the difficult economic environment following the coronavirus pandemic.

As of 30 September 2022, OLB's problem loan ratio was 1.4% (the reported preliminary NPL ratio as of December 2022 was 1.5%), down from 1.9% as of year-end 2021, reflecting both a solid performance of the corporate lending book and positive mix effects from the growth in OLB's strongly performing residential mortgage book. With the adoption of IFRS9, the bank significantly improved the loan loss reserve coverage of its problem loans to a sound 63% as of 30 September 2022 (December 2021 under local GAAP: 41.6%, OLB's preliminary report for December 2022 shows a further improved NPL coverage ratio of 71%), supported by  $\in$ 87 million of general loan loss reserves ( $\notin$ 42 million as of year-end 2021 under local GAAP and  $\notin$ 63 million under IFRS as of 1 January 2022).

#### Exhibit 3

# OLB's problem loan ratio has continued to decline; reserve coverage strengthened upon the adoption of IFRS9 in 2022 Data in percentages



The problem loan ratio is in accordance with our definition. The coverage ratio compares total loan loss reserves with problem loans. Sources: Company and Moody's Investors Service

### Rising regulatory requirements reduce OLB's solid capital leeway

OLB's sound capitalisation is reflected in its baa1 assigned Capital score, two notches below the initial score. Whether OLB's TCE ratio, our core metric for the assessment of a bank's capital strength, as well as its regulatory Common Equity Tier 1 (CET1) capital ratio, will surpass management's CET1 ratio target level of 12.25% following the acquisition of Degussa Bank will depend on the successful execution of profit retention and risk-weighted asset (RWA) optimisation measures.

OLB applies the standardised approach to calculate credit risk weights for a range of its loan portfolios, which leads to a still comparatively high RWA density. Over the next three years we expect the bank to maintain a broadly stable mix between retail and SME assets on one side and corporate and diversified lending. At the same time, OLB will gradually reduce its current RWA density, because the bank will benefit from regulatory changes and RWA optimisation measures, including a further extension of the use of

internal models and RWA optimisation measures. In parallel, higher regulatory capital requirements will reduce in 2023 OLB's so far ample leeway.

As of 30 September 2022, OLB's TCE ratio of 14.2% was up from 12.6% as of year-end 2021. It was above the bank's transitional CET1 ratio of 13.1%, partly because of additional regulatory deductions. In February 2022, the German Federal Financial Supervisory Authority (BaFin) informed OLB that it will add a 1.0% additional total capital requirement as a result of the Supervisory Review and Evaluation Process. For 2023, we expect the CET1 requirement to increase by around 85 basis points because BaFin has announced the <u>introduction of a 0.75% countercyclical buffer requirement</u> plus a specific 2% add-on requirement for residential housing loans. As of year-end 2022, OLB's CET1 capital ratio increased to 13.6% based on OLB's preliminary reported financials and prior to any restructuring provisions, its pro forma CET1 ratio including Degussa Bank would have been 13.5%.

Exhibit 4

OLB's risk-weighted capitalisation has improved year-to-date As a percentage of RWA



TCE = Tangible common equity (our calculation); CET1 = Common Equity Tier 1 capital; the TCE leverage ratio compares TCE with tangible banking assets. \*No Information about the Leverage Ratio as of Q3 2022, hence, kept constant Source: Company and Moody's Investors Service

### Net income improvements will be driven by cost measures and higher rates

We assign OLB a ba1 score for Profitability, at the level of the initial score. It reflects our expectation that OLB's cost reduction measures will help the bank absorb and likely more than offset earnings pressure and additional risk costs in the volatile economic environment.

In an <u>environment of rising interest rates</u>, we expect OLB to benefit from higher variable rates on interest rate swaps, as well as from a repricing of its nonmortgage loan book. The €7.3 billion of mortgage loans that the bank had granted to customers as of yearend 2022 will reprice very gradually because they are mostly long-term fixed-rate loans. At the same time, OLB benefits from very limited repricing dynamics within its retail-focused deposit base. Accordingly, OLB expects its reported preliminary net interest margin improvement by 27 basis points to 2.49% in 2022 to capture only a part of its upside potential. As a rule of thumb, OLB believes every 1% point of higher interest rates could increase its net interest income by about €40 million.

OLB's cost reduction measures have been increasingly reflected in an improved cost-to-income ratio of 50% during the first nine months of 2022, down from 63% in 2021 and 75% in 2019. We expect the bank to make additional progress towards its target cost-to-income ratio of 40% (OLB reported a preliminary cost-to-income ratio of 42.3% for full year 2022, excluding regulatory charges), which will result in a much improved capacity to absorb future cost inflation or unexpectedly high credit losses.

The acquisition of Degussa Bank focuses on significant cost reduction opportunities at that bank. We expect integration risks to be moderate because Degussa Bank's setup will already have been simplified through the sale of non-banking subsidiaries before the closing of the acquisition. In addition, both banks operate the same core banking systems, which reduces IT integration risks. Further net interest income improvement potential could be derived from the around €5 billion in customer deposits of Degussa Bank.





Exhibit 6

OLB's efficiency measures and revenue growth have been driving its improving pretax profit Data in € millions, German local GAAP until 2021 and IFRS since Q3 2022



Operating expenses include personnel and administrative expenses, and depreciation and amortisation. \* 9 month values from Q3 2022 have been annualised to improve comparability. Sources: Company and Moody's Investors Service

For full-year 2022, OLB's preliminary results indicate a net income of €197.7 million (2021: €115.3 million), based on significantly improved net interest income of €435.8 million (2021: €362.3 million) and moderate loan loss provisions of €44.7 million (2021: €11.6 million), including €15.9 million of post-model adjustments, equivalent to 26 basis points of cost of risk, up from 7 basis points in 2021.

# Strong access to retail deposits limits the bank's dependence on wholesale funding

We assign OLB an a3 score for Funding Structure, four notches above the initial score. The score reflects the bank's strong focus on deposit funding and the fact that a large share of the current funding received from banks represents maturity-matched pass-through funding from development banks, in particular from the German federal development bank <u>Kreditanstalt fuer Wiederaufbau</u> (KfW, Aaa/ Aaa stable)<sup>1</sup>.

The integration of Degussa Bank will add around  $\leq$ 5 billion of customer deposits to OLB's funding base, which the bank will seek to diversify further with select capital market issuances. One such tool is OLB's mortgage covered bond programme, launched in 2019. In April 2022, OLB issued a  $\leq$ 350 million covered bond, bringing the overall outstanding amount under its programme to  $\leq$ 881 million. With the purpose of creating collateral eligible for ECB funding purposes through the retained senior notes, OLB sponsored several securities backed by SME loans (SME ABS). In July 2021, OLB replaced its inaugural  $\leq$ 400 million transaction under the Weser Funding label with Weser Funding S.A., Compartment No. 3 (Class A rated Aa2(sf)). OLB's other on-balance-sheet cash securitisation transaction, Weser Funding S.A., Compartment No. 2 (Class A rated Aa2(sf)), also remains outstanding in full, and the issuer plans to increase its size to  $\leq$ 1.3 billion from currently  $\leq$ 1.1 billion. In January 2023, OLB issued a first-time  $\leq$ 400 million senior unsecured bond.

The TLTRO III drawings of OLB will at least in part be temporary and repaid once the currently attractive terms offered by the ECB expire.



#### Exhibit 7

OLB is largely depositor-funded, and the temporary increase in market funding reflects TLTRO drawings As a percentage of tangible banking assets

\*Market funding ratio = Market funds/tangible banking assets. Sources: Company and Moody's Investors Service

# Liquidity has been efficiently managed with sound buffers to regulatory requirements

We assign OLB a baa3 score for Liquidity, two notches below the initial score, to reflect in particular the fact that its year-end 2021 liquid resource levels were inflated above normal levels because of the liquidity offered through the TLTRO III participation. Therefore, our assigned score is based on our understanding that OLB targets lower levels of liquid resources than reflected on its year-end 2021 balance sheet.

As of September 2022, OLB's liquidity coverage ratio was a solid 147.3% (as of year-end 2021: 142.5%). Upon the repayment of the temporary TLTRO III funding, we expect liquid resources to recede, while OLB will likely maintain ample buffers to regulatory funding and liquidity ratio limits. Following the increase in the ECB's policy rates in 2022, the maintenance of additional liquid resource balances will involve lower opportunity costs for banks. OLB, in line with many peers had initially shifted liquid resources out of lowly remunerated cash holdings. As of 30 September 2022, OLB's cash position shrank to  $\leq 0.9$  billion, from  $\leq 2.2$  billion as of year-end 2021, while in turn, the bank's interbank receivables rose to  $\leq 2.5$  billion from  $\leq 1.0$  billion. As of year-end 2022, however, OLB rebuilt its cash position to  $\leq 1.5$  billion and deflated its interbank receivables to  $\leq 0.8$  billion, according to the bank's preliminary numbers. The bank's  $\leq 2.7$  billion securities portfolio as of September 2022 was almost entirely held in fair value through OCI accounting categories, and OLB had only very moderate losses recognised in OCI, reflecting the strong offsetting effects of interest rate swaps employed as micro and macro hedges, which OLB significantly built up during 2021.

Following the establishment of OLB's mortgage covered bond programme, the bank could in principle add further collateral to the programme's cover pool, which would improve its ability to source additional funds, if required, through new covered bond placements. As of 31 December 2022, €1.2 billion of mortgage loans and other collateral had been added to the cover pool, providing security for €1.1 billion of outstanding covered bonds.

#### Exhibit 8

# Liquidity levels following TLTRO III drawings continue to exceed future targets As a percentage of tangible banking assets



\*Liquid banking assets ratio = Liquid assets/tangible banking assets. Sources: Company and Moody's Investors Service

# **ESG considerations**

# Oldenburgische Landesbank AG's ESG Credit Impact Score is Moderately Negative CIS-3

### Exhibit 9 ESG Credit Impact Score



For an issuer scored CIS-3 (Moderately Negative), its ESG attributes are overall considered as having a limited impact on the current rating, with greater potential for future negative impact over time. The negative influence of the overall ESG attributes on the rating is more pronounced compared to an issuer scored CIS-2.

Source: Moody's Investors Service

OLB's ESG Credit Impact Score is moderately negative (**CIS-3**), reflecting the limited credit impact of environmental and social factors on the ratings to date with greater potential for governance risks to strain the rating over time, in particular if the bank continues to experience high management turnover as during the past years.



### **Environmental**

OLB faces moderate exposure to environmental risks primarily because of its portfolio exposure to carbon transition risks as a diversified bank operating mainly in Germany. In line with its peers, OLB is facing mounting business risks and stakeholder pressure to meet broader carbon transition goals. As a result, OLB is engaging in developing its climate risk framework and optimising its loan portfolio towards less carbon-intensive assets.

# Social

OLB faces high industrywide social risks related to customer relations and associated regulatory risk, litigation exposure and high compliance standards in its diversified operations. These risks are mitigated by OLB's developed policies and procedures. High cyber and personal data risks are mitigated by technology solutions and organisational measures to prevent data breaches.

### Governance

OLB faces moderate governance risks. The bank has experienced a high turnover in top management ranks over the course of the past few years and now operates with a core management team around the CEO, the members of which mostly have a rather short tenure at the bank. The bank's strategic setup is sufficiently stable, and it is not exposed to key-person risk. Also, it is adequately staffed at the operating level to operate in the higher-margin lending business without causing outsized credit losses because of weak risk controls. OLB's risk management, policies and procedures are in line with industry practices and commensurate with its banking model that focuses on both standardised retail and SME banking as well as strongly customised niche corporate banking. OLB is controlled by a group of private equity investors, therefore exposed to potential outsized influence by the controlling shareholders on the bank's management and board. The risk is however mitigated by the presence of independent directors and Germany's developed institutional framework.

# Support and structural considerations

### Affiliate support

There is a low probability that OLB's owners — the Teacher Retirement System of Texas, Apollo Global Management Inc. and Grovepoint Investment Management — would support the bank in case of need, which does not result in any uplift for OLB's ratings. Support from its owners is illustrated by their degree of involvement in OLB's strategy, management and operations, but we do not expect further capital injections, in case of need.

### Loss Given Failure analysis

OLB is subject to the EU Bank Recovery and Resolution Directive (BRRD), which we consider an Operational Resolution Regime. Therefore, we apply our Advanced LGF analysis, where we consider the risks faced by the different debt and deposit classes across the liability structure should the bank enter resolution. We further assume a residual TCE of 3% and post-failure losses of 8% of tangible banking assets, a 25% runoff in junior wholesale deposits and a 5% runoff in preferred deposits. These ratios are in line with our standard assumptions. In the case of OLB, we further assume that only a small percentage (10%) of the bank's deposit base can actually be considered junior and held by institutional investors. Our Advanced LGF analysis for OLB incorporates an approximation of the junior senior unsecured debt stack as of June 2022, combined with our forward expectation about the near-term run-off of these liabilities.

For OLB's deposit, senior unsecured programme and issuer ratings, rated Baa2 and (P)Baa2, our LGF analysis indicates a low loss given failure, leading to a one-notch uplift from its baa3 Adjusted BCA.

For OLB's junior senior unsecured programme ratings, rated (P)Baa3, our LGF analysis indicates a moderate loss given failure, leading to a rating at the level of its baa3 Adjusted BCA.

For OLB's subordinate programme ratings, rated (P)Ba1, our LGF analysis indicates a high loss given failure, leading to a rating one notch below its baa3 Adjusted BCA.

### Additional notching for Additional Tier 1 (AT1) instruments

We rate the  $\leq 100$  million AT1 notes issued by OLB Ba3(hyb). This rating is three notches below OLB's baa3 Adjusted BCA and reflects our assessment of the instruments' undated deeply subordinated claim in liquidation, the issuer's ability to redeem under certain conditions the securities at a level below par in case they have been affected by a write-down and the securities' non-cumulative

coupon deferral features. The securities' principal is subject to a partial or full write-down on a contractual basis if OLB's CET1 ratio at the consolidated or single entity level falls below 5.125%; the issuer receives public support; or OLB's supervisory authority determines that the conditions for a full write-down of the instrument are fulfilled and orders such a write-down as a precautionary measure to prevent insolvency.

### **Government support considerations**

We assume a low probability of government support for OLB's rated liabilities, resulting in no additional rating uplift. This reflects the bank's small size relative to the German banking system and its limited degree of systemic interconnectedness.

For junior senior unsecured debt, subordinated debt and hybrid instruments, we believe the potential for government support is low and these ratings, therefore, do not benefit from any government support uplift.

# Counterparty Risk Ratings (CRRs)

# OLB's CRRs are Baa1/P-2

The CRRs are two notches above OLB's baa3 Adjusted BCA, based on the very low loss given failure from the moderate volume of instruments that are subordinated to CRR liabilities. OLB's CRRs do not benefit from government support, in line with our support assumptions on deposits.

# Counterparty Risk (CR) Assessment

# OLB's CR Assessment is A3(cr)/P-2(cr)

OLB's A3(cr) CR Assessment is three notches above the baa3 Adjusted BCA, based on the buffer against default provided to the senior obligations represented by the CR Assessment by more subordinated instruments, primarily senior unsecured debt and junior deposits. Because the CR Assessment captures the probability of default on certain senior operational obligations, rather than expected loss, we focus purely on subordination and take no account of the volume of the instrument class.

# Methodology and scorecard

# Methodology

The principal methodology we use in rating OLB was the **Banks Methodology**, published in July 2021.

# About Moody's Bank Scorecard

Our scorecard is designed to capture, express and explain in summary form our Rating Committee's judgement. When read in conjunction with our research, a fulsome presentation of our judgement is expressed. As a result, the output of our scorecard may materially differ from that suggested by raw data alone (though it has been calibrated to avoid the frequent need for strong divergence). The scorecard output and the individual scores are discussed in rating committees and may be adjusted up or down to reflect conditions specific to each rated entity.

# Rating methodology and scorecard factors

# Exhibit 11

# Oldenburgische Landesbank AG

Macro Factors Weighted Macro Profile Strong +	100%					
Weighted Macro Profile Strong +	100%					
Factor	Historic Ratio	Initial Score	Expected Trend	Assigned Score	Key driver #1	Key driver #2
Solvency						
Asset Risk						
Problem Loans / Gross Loans	2.2%	a2	$\leftrightarrow$	ba1	Geographical concentration	Sector concentration
Capital						
Tangible Common Equity / Risk Weighted Assets (Basel III - transitional phase-in)	13.8%	a2	$\leftrightarrow$	baa1	Risk-weighted capitalisation	Expected trend
Profitability						
Net Income / Tangible Assets	0.5%	ba1	$\leftrightarrow$	ba1	Return on assets	Expected trend
Combined Solvency Score		a3		baa3		
Liquidity						
Funding Structure						
Market Funds / Tangible Banking Assets	30.7%	ba1	$\leftrightarrow$	a3	Market funding quality	Deposit quality
Liquid Resources						
Liquid Banking Assets / Tangible Banking Assets	23.0%	baa1	$\leftrightarrow$	baa3	Asset encumbrance	Expected trend
Combined Liquidity Score		baa3		baa1		
Financial Profile				baa2		
Qualitative Adjustments				Adjustment		
Business Diversification				0		
Opacity and Complexity				0		
Corporate Behavior				0		
Total Qualitative Adjustments				0		
Sovereign or Affiliate constraint				Aaa		
BCA Scorecard-indicated Outcome - Range				baa1 - baa3		
Assigned BCA				baa3		
Affiliate Support notching				0		
Adjusted BCA				baa3		
Balance Sheet			scope Million)	% in-scope	at-failure (EUR Million)	% at-failure
Other liabilities			637	35.2%	9,336	38.1%
-						

Balance Sheet	in-scope	% in-scope	at-failure	% at-failure
	(EUR Million)	-	(EUR Million)	
Other liabilities	8,637	35.2%	9,336	38.1%
Deposits	14,419	58.8%	13,409	54.7%
Preferred deposits	12,977	52.9%	12,328	50.3%
Junior deposits	1,442	5.9%	1,081	4.4%
Senior unsecured bank debt	15	0.1%	415	1.7%
Junior senior unsecured bank debt	421	1.7%	332	1.4%
Dated subordinated bank debt	152	0.6%	152	0.6%
Preference shares (bank)	142	0.6%	142	0.6%
Equity	736	3.0%	736	3.0%
Total Tangible Banking Assets	24,522	100.0%	24,522	100.0%

Debt Class	De Jure waterfall De Facto waterfall		Notching L		LGF	Assigned	Additiona	l Preliminary		
	Instrument volume + o subordinatior	rdinati	Instrument on volume + o subordinatior	rdination	De Jure	De Facto	Notching Guidance vs.		Notching	Rating Assessment
							Adjusted BCA			
Counterparty Risk Rating	11.7%	11.7%	11.7%	11.7%	2	2	2	2	0	baa1
Counterparty Risk Assessment	11.7%	11.7%	11.7%	11.7%	3	3	3	3	0	a3 (cr)
Deposits	11.7%	5.6%	11.7%	7.2%	1	1	1	1	0	baa2
Senior unsecured bank debt	11.7%	5.6%	7.2%	5.6%	1	0	1	1	0	baa2
Junior senior unsecured bank debt	5.6%	4.2%	5.6%	4.2%	0	0	0	0	0	baa3
Dated subordinated bank debt	4.2%	3.6%	4.2%	3.6%	-1	-1	-1	-1	0	ba1
Non-cumulative bank preference share	s 3.6%	3.0%	3.6%	3.0%	-1	-1	-1	-1	-2	ba3

Instrument Class	Loss Given Failure notching	Additional notching	Preliminary Rating Assessment	Government Support notching	Local Currency Rating	Foreign Currency Rating
Counterparty Risk Rating	2	0	baa1	0	Baa1	Baa1
Counterparty Risk Assessment	3	0	a3 (cr)	0	A3(cr)	
Deposits	1	0	baa2	0	Baa2	Baa2
Senior unsecured bank debt	1	0	baa2	0	Baa2	(P)Baa2
Junior senior unsecured bank debt	0	0	baa3	0	(P)Baa3	(P)Baa3
Dated subordinated bank debt	-1	0	ba1	0	(P)Ba1	(P)Ba1
Non-cumulative bank preference shares	-1	-2	ba3	0	Ba3 (hyb)	

[1] Where dashes are shown for a particular factor (or sub-factor), the score is based on non-public information. Source: Moody's Investors Service

# Ratings

Exhibit 12

Category	Moody's Rating
OLDENBURGISCHE LANDESBANK AG	
Outlook	Positive
Counterparty Risk Rating	Baa1/P-2
Bank Deposits	Baa2/P-2
Baseline Credit Assessment	baa3
Adjusted Baseline Credit Assessment	baa3
Counterparty Risk Assessment	A3(cr)/P-2(cr)
Issuer Rating	Baa2
Senior Unsecured -Dom Curr	Baa2
Junior Senior Unsecured MTN	(P)Baa3
Subordinate MTN	(P)Ba1
Pref. Stock Non-cumulative -Dom Curr	Ba3 (hyb)
ST Issuer Rating	P-2
Source: Moody's Investors Service	

# Endnotes

1 KfW's ratings shown are the bank's backed deposit and backed senior unsecured debt ratings, and its issuer outlook.

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### Contacts

Bernhard Held, CFA VP-Sr Credit Officer Christopher McCoy Associate Analyst

### **CLIENT SERVICES**

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